

GRANT I. SZABO

MCSE, MCSA, MCDBA, MCSA, MCP

Macromedia Certified Cold Fusion 5 & MX Developer

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SENIOR INFORMATION TECHNOLOGY PROFESSIONAL

Highly certified professional with strong technical background in software application development, systems & network architecture design and support. Experienced manager of global technical consulting teams, building and operating results driven P&L divisions. Possess excellent people-skills, strong communication, leadership, and interpersonal skills. Dedicated, hardworking team player with can-do attitude.

TECHNICAL SKILLS

Programming skills:	Microsoft .NET: C#, ASP.NET, Win32, Cold Fusion (CFML), Transact-SQL, JavaScript, JavaScript Remote Scripting (JSRS), DHTML, HTML, CSS, XML
Programming Tools:	Visual Studio .NET, Visual Source Safe, Source Off Site, Crystal Reports, Cold Fusion Studio
Databases:	MS SQL Server, MS Access
Server Operating Systems:	NT Server 3.51, 4.0, Windows 2000 Server, Windows 2003 Server
Client Operating Systems:	MS-DOS, Windows 3.1x, Windows 9x & ME, Windows XP Professional, Red Hat Linux
Server Applications:	Cold Fusion Application Server (including CFMX), MS IIS, MS Exchange, MS Proxy Server 2.0
Client Applications:	MS Visio, MS Office Suite, MS Project, Adobe Photoshop
Networking:	TCP/IP, NetBEUI, Token Ring, Cisco IOS, General Firewall knowledge, PPTP, VPN, DHCP, DNS, WINS
Marketing and Communication:	Proposal writing, project management, content generation, public speaking

PROFESSIONAL CERTIFICATIONS

Macromedia Certified Cold Fusion MX Developer, October 2002	Macromedia Certified Cold Fusion 5 Developer, August 2002
Microsoft Certified Systems Administrator, August 2002	Microsoft Certified Database Administrator, August 2002
Microsoft Certified Solutions Developer, July 2002	Microsoft Certified Systems Engineer (NT4), May 1997
Microsoft Certified Professional, April 1997	

FORMAL EDUCATION

Master of Science Information Systems, Candidate (2005)
Northern Kentucky University, College of Business

Bachelor of Arts, August 1991
National-Louis University, College of Human Services

Master of Social Work, October 1994
Loyola University of Chicago, School of Social Work

PROFESSIONAL EXPERIENCE

Sr. Software Architect July 2002 - Present
Sterling Creek Software, Fishers, IN

Sterling Creek is a premier software and web development company. Sterling Creek specializes in developing application software and E-business solutions including internal software development, front-end web design, middleware, back-end solutions, hosting, and networking.

- Develop software applications for Sterling Creek clients, notably Firestone Building Products, a subsidiary of Firestone/Bridgestone. Projects during 2002 – early 2003 have been highly sophisticated CFML, JavaScript, and SQL 2000 driven applications with an emphasis on DTS services, stored procedures, and remote scripting. From mid-2003 focus has been Microsoft .NET project work in C# (ASP.NET and Win32 applications).
- Provided Cold Fusion application architecture methodology that has become corporate standard for CFML applications.
- Assisting in developing Sterling Creek .NET namespace including ADO.NET C# classes.

Director, Professional Services November 2001 – March 2002
Anysoft, Inc., Newton, MA

Founded in 1995, Anysoft removes the boundaries between applications – enabling users to unlock the value of their data, applications, and systems to automate user activities in real time, and better leverage IT investments and skill sets – through a new front-end approach. Anysoft's product is known as the Digital Cortex Software Sequencing System.

- Defined Professional Services strategy that could integrate with Anysoft's leveraged services model
- Managed direct reports in geographically disperse areas, including United Kingdom, Canada, and USA
- Developed service offerings and promoted them internally for use by Sales. Coordinated with marketing to have offerings listed on public web site
- Planned, designed, constructed, and hosted web-based Professional Services automation application to enable scheduling of resources, maintenance of client contact information, and storage of client deliverables
- Developed a training roadmap for Professional Services staff to provide objective instrument for measuring learning of Digital Cortex technology
- Assisted in development of Fast Track to Digital Cortex training class by auditing training materials and providing input throughout course development

Director, WW Professional Services

January 2000 – November 2001

Macromedia, Inc. (Formerly Allaire, Corp.), San Francisco, CA

Macromedia, Inc. (NASDAQ: MACR) is a \$400M International software development company that develops, markets, and supports software products, technologies, and services that enable people to define what the Web can be. Macromedia develops renowned products such as Cold Fusion, JRun and Flash.

- Acted as critical member of management team to build Professional Services from 4 to 40 members over period of three quarters in FY2000, resulting in 400% quarter over quarter growth in revenues
- Managed direct reports in geographically disperse areas, including United Kingdom, Australia, and USA
- Hired initially to oversee operations of Eastern North America exclusively, quickly promoted to include International regions (EMEA and Asia Pacific)
- Interfaced and managed relationships as they related to Professional Services with well over 100 accounts worldwide, including many Fortune 500 clients
- Planned, designed, and constructed web-based sales force enablement tools to help drive business
- Delivered numerous key presentations to North American and EMEA sales force and distributors resulting in launches of several successful quarters of growth for the division

Vice President, Consulting

January 1998 – January 2000

21st Century Telecom Group, Inc. (Formerly EnterAct, LLC), Chicago, IL

EnterAct LLC was one of the original Chicagoland ISP's of the 1990's. Acquired by 21st Century Telecom Group, Inc. in March 1999, EnterAct became the business services division of 21st Century. With its \$200 Million fiber optic network, 21st Century was the only bundled cable, Internet, telephone and data services provider to Chicago's Loop and Lakefront (Area One) residential and commercial buildings. 21st Century was acquired by RCN Corporation (NASDAQ: RCNC) in March 2000.

- Recruited by the co-owners of EnterAct, LLC. Charter was to plan and build a Consulting division within the company. Grew this division to 15 people by September 1999, with revenues of \$700,000 for 1999, with projected earnings of \$2.3M in 2000.
- Planned and organized structure of division into three practice areas: Systems Integration, E-Business Development, and Strategic Business Development. Made key hires and promoted internally to lead these practices.
- Documented and developed methodologies for best practice for Systems Integration and E-Business Development Practices
- Developed comprehensive Allaire Cold Fusion based Consulting management support system to provide sales automation, time tracking, billing, and numerous ad-hoc reports to support our efforts

Senior Consultant

April 1997 – January 1998

Metamor Technologies, Ltd., Chicago, IL

Metamor Technologies, an IT consulting firm, was a leading provider of information technology (IT) solutions throughout the 90's. Founded in the 1980's, Metamor became a subsidiary of Corestaff in 1997, later renamed Metamor Worldwide, a \$1B corporation employing over 7000 consultants throughout the world. Metamor Worldwide was later acquired by PSINet in March 2000.

- Performed senior technical support and project lead tasks for one of Metamor's largest outsource accounts, Dialysis Clinics, Inc. (DCI). This included a successful roll out of a nationwide email system including over 150 DCI offices based on previously defined specifications as well as successful deployment of hardware and software to 15+ DCI offices including Cisco routers and PC's
- Developed and implemented web-based inventory tracking system for the DCI account used by 60+ staff members of Metamor
- Was relied upon heavily for tier 3 support matters requiring high level understanding of DCI's complex infrastructure

Network Specialist

September 1996 – April 1997

Spencer Stuart, Chicago, IL

With forty-five years of proven success, Spencer Stuart is a premier executive search consulting firm, both online and in fifty offices around the world. Spencer Stuart's network infrastructure at the time involved a private worldwide WAN serviced by Infonet, with all Internet traffic routed through the Chicago HQ office. All offices utilized Novell servers and Windows 3.x, but were undergoing conversion to Windows NT Server and Windows 95 on the desktops.

- Acted as project lead in the successful upgrades of five Spencer Stuart offices in North America. Rollouts entailed the installation of a Windows NT Server, upgrading client workstations to Windows 95, ensuring connectivity to the corporate WAN and other tasks as needed
- Developed numerous web-applications used by 10+ IT staff members to track inventory, IP address allocation, network bugs, and more
- Promoted to a web development Project Manager position to fulfill Inter and Intranet directives being set forth by the firm's board of directors
- Was one of two staff members trained and certified to operate Solaris-based Checkpoint Firewall-1 system

Computer Specialist

June 1995 – September 1996

North Chicago Veterans Affairs Medical Center, North Chicago, IL

The NCVAMC enterprise network at the time existed solely to service 2000+ terminals connected back to 5 VMS-based Alpha servers that maintained all pertinent patient information. Central Office in Washington DC called for the gradual conversion of all terminals to PC's over the next several years.

- Hired as a PC Technician, but quickly promoted to Network Administrator responsible for designing and building out a network system that would support the introduction of PC's and replacement of terminals in 60+ buildings across the NCVAMC campus. This included installing 4+ Windows NT Servers for domain, file, and print serving purposes, TCP/IP architecture, and establishing connectivity via telnet to the Alpha VMS cluster
- Developed comprehensive web-based help desk application in Cold Fusion that revolutionized the help desk. Application included ticket assignment, logging of repairs, and inclusion of keyword and category based searching for end users
- Wrote three policies for the NCVAMC campus including Windows NT Network Security Policy, Antivirus Policy, and Acceptable Internet Use Policy

ADDITIONAL PROFESSIONAL EXPERIENCES

- 3/04 – Authored "JavaScript Remote Scripting with ColdFusionMX" featured article, published in ColdFusion Developers Journal (a Sys-Con Media publication), March 2004.
- 1/04 – Delivered ASP.NET/C# Report Card System to St. Mary Parish, Cincinnati, OH. System features Crystal Reports.
- 1/03 – Completed JavaScript Programming class at Cincinnati State Technical College
- 6/02 – Present – Provide contract technical consulting services on a per project or hourly basis. Have worked with Cincinnati Belting and Transmission to install Windows 2000 Servers as well as other assorted small projects.
- 3/97 - Founded Quagmire Consulting Group independently, specialized in Windows NT and Cold Fusion web hosting services. Acquired by EnterAct in 2/98 to form the basis of their Windows NT Hosting business.
- 3/96 – 1/99 – Provided Freelance web & CGI development services to various small businesses in Chicago.
- 3/95 – 3/96 Founded Ides Communications Group, Inc. (ICG), a Sub-S corporation in the state of Illinois. Acted in capacity of President. Ides provided general Internet consulting services, web design and CGI programming.
- 5/94 - Editor in Chief, Founder, and webmaster of the Gulf War Veteran Resource Pages (GWVRP), <http://www.gulfweb.org>. Site is still online today and has been featured in numerous national and international publications and periodicals. In 1996 the site was featured on MSNBC during a documentary on the Gulf War.
- 3/94 - Installation and support of corporate Wildcat v3.9 Bulletin Board System (BBS) at Health Care Development Services, Inc., Northbrook, IL.
- 8/92 – Completed Intro to C Programming class at Oakton Community College
- 3/92 – Founded Quagmire BBS (Wildcat and PCBoard), acted as SYSOP until 7/94, Evanston, IL.

AFFILIATIONS AND HONORS

- Technology Advisor for Hyde Park Neighborhood Council, Cincinnati, OH. *August 2003 – Present*.
- Director, Information Technology and Acting Board Secretary, Association of Internet Professionals (AIP), Cincinnati Chapter, *Sept. 2001 – November 2003*.
- Volunteer web application developer, St. Mary's Church, Cincinnati, OH, *July 2001 – Present*
- Volunteer network consultant, St. Mary's School, Cincinnati, OH, *July 2001 - Present*
- "One on One Interview – Grant Szabo Connects Consulting and Communications" interview article appeared in Chicago Software News, circulated to over 20,000 Software & Internet Professionals, *December 1999*
- Charter Member, Chicago Area Cold Fusion Users Group, *1999-2000*.
- Rita Dukette Academic Scholarship, Loyola University, Graduate School of Social Work., *1992-93 school year*.
- Athletic Scholarship in Swimming and Diving, New Mexico State University, *1987-89*.